MCAS State Ratio Distribution Report for Data Year 2012

Individual Life Cash Value Products - Overall Industry Statistics for Alabama

Ratio 1: Replacements issued to number of policies issued.										State Ra	tio 4.14 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
57	63	20	7	11	5	2	0	0	0	1	2
Ratio 2: Replacements where insureds age >= 65 to total replacements.										State Ratio 17.81 %	
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
21	20	20	18	11	13	0	4	0	0	4	0
Ratio 3: Pol	licies surrend	ered to polici	ies issued.							State Ra	tio 18.95 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
8	27	32	17	12	8	9	8	1	1	2	43
Ratio 4: Pol	licies surrend	ered under 1	0 years from	policy issua	nce to total p	olicies surre	ndered.			State Ra	tio 43.73 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
57	19	19	16	18	21	7	20	14	9	37	0
Ratio 5: Cla	ims paid bey	ond 60 days f	from the date	of due proof	f to claims pa	aid.				State Rat	tio 2.96 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
163	49	14	5	1	1	0	0	1	0	0	0
Ratio 6: Cla	ims denied, r	esisted, or co	ompromised	to claims clo	sed.					State Ra	io 0.32 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
197	29	8	0	0	0	0	0	0	0	0	0
Ratio 7: Coi	mplaints rece	ived from co	nsumers per	1,000 policie	s in force.			dicensional accession and a second accession and a second accession accession and a second accession accession	-	State Rat	io 0.12
0	>0-0.25	>0.25-0.50	>0.50-0.75	>0.75-1.0	>1.0-2.0	>2.0-3.0	>3.0-4.0	>4.0-5.0	>5.0-6.0	>6.0-7.0	>7.0
177	24	12	12	9	11	3	0	0	0	1 1	2

CAUTION: MARKET CONDUCT ANNUAL STATEMENT (MCAS) DATA MUST NOT BE USED FOR FINAL ANALYSIS UNTIL 60 DAYS AFTER THE FILING DUE DATE. PRIOR TO 60 DAYS FROM THE FILING DUE DATE, MCAS DATA SHOULD BE CONSIDERED UNAUDITED BY THE STATE DEPARTMENT OF INSURANCE OR THE NAIC.